



Small Business Finance

SBA Quick Reference

	SBA 504 LOAN (Real Estate & Equipment)	SBA 7(a) LOAN (General Purpose)
QUALIFYING PROJECT SIZE	\$125,000 to \$10,000,000	\$50,000 to \$1,000,000
INTEREST RATE	<ul style="list-style-type: none"> ■ Fixed ■ Fully Amortized Through Term of Loan ■ Below-Market Rates 	Floating Over Prime Adjusted Quarterly. Max 2.75% Over Prime
QUALIFICATION CRITERIA	<ul style="list-style-type: none"> ■ Business Net Worth Not to Exceed \$7 Million ■ Average Net Profit for Two Consecutive Years Not to Exceed \$2.5 million After Taxes ■ OR Meet 7(a) Requirements 	Depending On Type of Business, Annual Retail Sales of Less Than \$5 million or Manufacturing Firm of Less than 500 Employees
90% FINANCING/ 10% BORROWER INJECTION	Yes	Yes
TERMS/ AMORTIZATION	<ul style="list-style-type: none"> ■ 20 Years Fully Amortized ■ No Balloon Payment 	<ul style="list-style-type: none"> ■ 25 Years – Real Estate ■ 10 Years – Equipment, Business Acquisition ■ 5 to 7 Years – Working Capital ■ All Loans Are Fully Amortized ■ No Balloon Payment

Why Use CDC?

- 90% Fixed-Rate Financing
- 72 Hour Loan Pre-Qualification
- Tax Advantages
- 20 Year Amortization
- Preferred Lender Status

For more information about SBA loan programs, please contact CDC Small Business Finance:

800.611.5170 (San Diego)
800.337.6003 (Riverside/Santa Ana)
760.353.3095 (Imperial County)

www.cdcloans.com



Small Business Finance

	SBA 504 LOAN	SBA 7(a) LOAN
DO I QUALIFY?	<ul style="list-style-type: none"> ■ Business Net Worth Not to Exceed \$7 Million ■ Average Net Profit for Two Consecutive Years Not to Exceed \$2.5 Million After Taxes 	Depending On Type of Business, Annual Retail Sales of Less Than \$5 Million or Manufacturing Firm of Less Than 500 Employees
INTEREST RATE	<ul style="list-style-type: none"> ■ Fixed ■ Fully Amortized for Through Life of Loan ■ Below-Market Rates 	Floating Over Prime Adjusted Quarterly. Max. 2.75% Over Prime
LOAN PURPOSE	<ul style="list-style-type: none"> ■ Purchase, Construct or Expand a Real Estate Facility (51% Owner Occupancy on Existing and 60% for New Construction is Required) ■ Purchase Equipment 	<ul style="list-style-type: none"> ■ Expand, Acquire or Start a Business ■ Purchase or Construct Real Estate To Be Used in the Business ■ Refinance Debt ■ Buy Equipment ■ Provide Working Capital ■ Construct Leasehold Improvements ■ Inventory
TERM/ AMORTIZATION	<ul style="list-style-type: none"> ■ 10/20 Year Fully Amortized Term Options Available ■ No Balloon 	<ul style="list-style-type: none"> ■ 25 Years – Real Estate ■ 10 Years – Equipment, Business Acquisition ■ 5 to 7 Years – Working Capital ■ All Loans are Fully Amortized ■ No Balloons
DOWN PAYMENT/ LOAN-TO-VALUE	<ul style="list-style-type: none"> ■ 10% of Eligible Project Costs for Established Business in Standard Building ■ 15% of Eligible Project Costs for New Business or Special Use Property ■ 20% for New Business and Special Use Property ■ Minimum Injection for Equipment is 10% 	Minimum Down Payment: <ul style="list-style-type: none"> ■ 30% for Start-Up or Business Acquisition ■ 10-20% for Expansion
PROJECT SIZE	<i>\$125,000 to \$10,000,000</i>	<i>\$50,000 to \$1,000,000</i>